

<u>Country of Destination</u>	<u>Project Name/Consignee</u>	<u>Volume</u>	<u>Project Owner/Customer</u>	<u>Period / Year</u>	<u>Terms of Delivery</u> <small>** in whole or in part</small>
<u>Argentina</u>	IECSA S.p.a., Buenos Aires	550 frto Rail fastening system	Vossloh, Werdohl	09. - 11.2010	CFR
<u>Australia</u>	Windpower Pty., Wonthaggi	6 complete Windmills, 6.800 frto	Repower, Husum	2005	FAS - DDU
<u>Austria</u>	VA Steel, Linz	1.000 tons Segments for Steelplant	Siemens VAI, Linz ex China	2010 - 2011	FOB - DDU
	VA Steel, Linz	3 heavy converters, approx. 2.700 frto	Siemens VAI, Linz	11.2008 - 08.2009	FOB Dalian / CFR Linz
<u>Brazil</u>	Brazilian Railways	4.000 tons Rails ex Rijeka	Voest Alpine Schienen, Leoben/Donawitz	2007	FAS - DDU
<u>China</u>	Benxi Steel Plant - Revamping steel Making Plant	1.800 frto Plantmaterial	V.A.I., Linz	2000	** EXW - CFR
	Tisco / Stainless Steelmaking Project	5.000 frto Plantmaterial	V.A.I., Linz	2005-2006	** EXW - CFR
	Lisco, Guangzhou - Stainless Steelmaking Project No. I	35.000 frto Plantmaterial	V.A.I., Linz	2006	EXW - FOB
	Wisco, Wuhan - Stainless Steelmaking Project	2.700 frto Plantmaterial	V.A.I., Linz	2006	** EXW - CFR
	CNTT Chinese New Turnout Technologies	1.500 tons Turnouts up to 27 m length per Airfreight	voestalpine BWG, Butzbach	2009 - 2011	EXW - CPT
	CNTT Chinese New Turnout Technologies	6.000 tons / 12.000 frto, Turnouts of up to 64 m length	voestalpine BWG, Butzbach	2007 - ongoing	** EXW - CFR
	Lisco, Guangzhou - Stainless Steelmaking Project No. II	20.000 frto Plantmaterial	Siemens/V.A.I., Linz	05.2008 - 01.2009	EXW - FOB
<u>Egypt</u>	Suez Steel - Suez	3.500 frto Plantmaterial	V.A.I., Linz	1999-2001	** EXW - CFR
	Zafarana Powerstation	3 Trafos of 150 tons each plus Accessories	Areva, Mönchengladbach	2006	EXW - placed on Foundation
<u>Germany</u>	Heidelberg University	1.000 frto Steelstructures for Computer Tomography	DSD - Egypt	2006	DDU Heidelberg
	Offshore Testfield, Cuxhaven	10.250 frto, 5M Windturbines incl. Tower and Blades	Repower, Hamburg	2006	EXW/FAS - CFR

<u>Country of Destination</u>	<u>Project Name/Consignee</u>	<u>Volume</u>	<u>Project Owner/Customer</u>	<u>Period / Year</u>	<u>Terms of Delivery</u> <small>** in whole or in part</small>
<u>India</u>	Delhi Metro Railway Company	10.000 frto railway (construction material)	VAE, Zeltweg	2007 - ongoing	FCA - DDU
	Steel Authority of India Lisco Steel Plant	1.200 to / 3.000 frto Plantmaterial	Siemens V.A.I., Linz ex China	2010	FOB - CFR
<u>Iran</u>	Iranian Railway Company	5.000 frto various railway material	VAE, Zeltweg	2007 - 2008	FCA - CFR
<u>Japan</u>	Kobe steel project	6.000 frto Plantmaterial	V.A.I., Linz	1999-2000	** EXW - CFR
	Tokyo Steel Expansion Project - Kuyushu Works, Hibikinada	3.500 frto Plantmaterial	V.A.I., Linz	2006	FOB - DDU
<u>Korea</u>	Korail High Speed Railway	5.000 frto Turnouts of 55 m length	voestalpine BWG, Butzbach	2009 - 2010	EXW - DDU
	POSCO-project	15.000 frto Plantmaterial	V.A.I., Linz	1997-2003	** EXW - CFR
<u>Mauretania</u>	Société Nationale Industrielle & Minière, Nouadhibou	1.900 frto Rail fastening system	Vossloh, Werdohl	04.2011 ongoing	DDU
<u>Nigeria</u>	Various Infrastructure projects, Abuja	105.000 frto Building Material	CEC, Wiesbaden / Dantata+Sawoe	1992 - ongoing	** EXW - CFR
	Abuja ring road project	10.000 frto Building Material	CEC, Wiesbaden / Dantata+Sawoe	1995-2000	** EXW - CFR
<u>Pakistan</u>	Rousch power plant	15.000 frto Plantmaterial	Black & Veatch / USA	1998-1999	** EXW - CFR / DDU
	Pakistan Steel, Bin Quasim, Quetta	3.000 frto Plantmaterial	V.A.I., Linz	2000	** EXW - CFR / DDU
<u>Poland</u>	PBG S.A., Poznań	315 tons / 1.800 frto, Nitrogen Rejection Unit	PBG S.A., Poznań	2008	** EXW - DDP
<u>Russia / CIS</u>	OJSC Novolipetsk Steel	800 frto Plantmaterial	Siemens VAI, Linz	2011	FOB - DDU
	OJSC Siberian Coal and Energy Co., Khakasia	Mining Shovel, approx. 2.000 frto	Bucyrus International, South Milwaukee / USA	11.2009 - 12.2009	CFR St. Petersburg



<u>Country of Destination</u>	<u>Project Name/Consignee</u>	<u>Volume</u>	<u>Project Owner/Customer</u>	<u>Period / Year</u>	<u>Terms of Delivery</u> <small>** in whole or in part</small>
<u>Saudi Arabia</u>	Hadeed Steel plant, Al Jubail	4.500 frto Plantmaterial	V.A.I., Linz	1997-1998	** EXW - CFR
	KSA North-South Railway Project, Eastern Province	3.150 frto Plantmaterial	Rail.One, Neumarkt & Vossloh, Werdohl	2009 - ongoing	** EXW - CFR
	Saudi Binladin Group	40.000 to rails	VAS, Leoben	2008 - 2009	FAS - FOT POD
<u>Singapore</u>	Keppel Shipyard, Singapore	4 x 90 tons Ship's Engines	Keppel, Singapore	2006	EXW - DDU
	PT Freeport Indonesia (Railway Project)	1.100 frto Rail fastening system	Vossloh, Werdohl	05.2011 - ongoing	CPT Singapore
	Alstom, Singapore (Railway Project)	7.550 frto concrete Sleepers	Rail.One, Neumarkt	2004 - ongoing	CPT Singapore
<u>South Africa</u>	Spoornet, Kimberley	60.000 tons Rails upto 60 m Length	Voest Alpine Schienen, Leoben/Donawitz	2000-2006	FAS - DDU
<u>Spain</u>	various Consignees	5.000 to rails	VAS, Leoben	2007 - ongoing	FCA - FOR POD
<u>Taiwan</u>	Taiwan Highspeed Rail (THSR)	6.500 tons Turnouts of 55m Length	voestalpine BWG, Butzbach	2003-2005	EXW - DDU
	TEH HSIN Enterprise Co., Ltd., Tou Liu	1.800 frto various material for Sleeper production plant	Rail.One, Neumarkt	11.2010 - ongoing	CFR
	TRA Taiwan Railway Association	3.000 frto Turnouts	voestalpine BWG, Butzbach	2009 - ongoing	EXW - CFR
	Taiwan Highspeed Rail (THSR)	500 Cont. concrete Sleepers & Rail Fastening Systems	Pfleiderer, Neumarkt & Vossloh, Werdohl	2003-2005	EXW - DDU
<u>U.A.E.</u>	National Cement Factory, Abu Dhabi	1.300 cbm Plantmaterial	Cemtec, Enns / Austria	2006	EXW - DDU
<u>U.S.A.</u>	Steel Dynamics Inc., Columbia City/In.	2.650 frto Plantmaterial	Siemens/VAI, Linz ex China/Austria/Italy	11.2008 - 01.2009	FOB - DDU
	various Consignees	several 100.000 to steelcoils	VA Stahl, Linz	1980 - ongoing	FCA - CFR